

January 2012

Home Builders Association of Southern Indiana

Phone 812-280-1600 · Fax 812-280-1700



BLUEPRINT

Calendar of Events

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January

2nd - Office closed

12th—Board Meeting
Calumet Club 3:30

12th—Dinner Meetin
Calumet Club 5:30

February

9th—Board Meeting
Calumet Club 3:30

9th—Dinner Meetin
Calumet Club 5:30

28th—9am til 12 CE class at
PC New Albany

28th—IBA Board Meeting in
Indy

March

8th—Board Meeting
HBASI office 3:30

15th—TABLE TOP
Huber’s Plantation Hall
Starlight, IN 5 pm



Pictured from L to R is Dave Poe (past Pres), Greg Longest (Secretary), Will Wright (IBA Pres), Ty Romeo (Pres), Dawn McLean, Troy Lone (Assoc. Director) Will Wright visited with members of HBASI at our January Dinner Meeting.

HBASI **Local Mission Statement**

A local non-profit Membership Association dedicated to serving the housing industry by advancing professional growth and providing quality, affordable housing for our Community.

Since 1956





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HBASI 's Home & Garden Expo



Display your company's product for the general public!!



Event will take place at the Greentree Mall in Clarksville, IN, on February 25th & 26th. Mall hours are 10am - 9pm Sat. & 12-6 pm Sun. You are responsible for manning your booth.. Booths will be ready for you first thing Saturday Morning to set your space up. Booth will consist of 8 ft table, 2 chairs, and linen. Each booth is \$250 for the weekend. The Center Stage at the Mall is available for the weekend for \$900 includes sound & chairs for the audience. This is a great way to get your company's product out to the public. **Booth must be paid for at time of Reservation!!!!**

Company Name _____

Contact Name & Number _____

Number of booths _____ Total \$ _____

Signature _____

Bill us _____ Credit Card info _____

**HOME BUILDERS ASSOCIATION OF
SOUTHERN INDIANA**

Dawn McLean
1601 Greentree Ct.
Clarksville, IN 47129

Phone: 812-280-1600
Fax: 812-280-1700
Email: infohbasi@insightbb.com



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Take advantage of the **HBASI Business Insurance Program**—exclusive to members!

Logan Lavelle Hunt Insurance & Wealth Management and Motorists Insurance are proud to provide the *exclusively endorsed HBASI Business Insurance Program*, which provides customized coverages for:

- Property
- Builders Risk
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Clients who have participated in the HBASI Business Insurance program have recognized on average annual savings of 20 percent.

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"We're proud to have earned HBASI's endorsement. Call us today, and let us review all of your insurance needs."

—TRENT HUNT



Trent Hunt
Owner

trenthunt@llhins.com



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Moisture control isn't a nice-to-have. It's a must-have. Period. That's why ZIP System® roof and wall structural panels have built-in protective barriers that provide superior moisture protection. The code recognized system¹ eliminates the hassles of using housewrap and felt that can tear and blow off, which can cause your entire job to be compromised by moisture and result in costly rework. Plus, the system installs up to 40% faster than traditional systems.² Simply install the panels, tape the seams with our specially designed ZIP System™ tape, and your new construction becomes home, sweet home.

ZIP System® roof and wall sheathing is available for immediate shipment.

Ask your K-I sales representative about how you can earn up to \$900 in rebates!



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FROM THE CREATORS OF ADVANTECH FLOORING





MEMBERSHIP RENEWALS

Thank You!

November

Senn Company, Inc.
 Overview Builders, Inc.
 RPO Construction, Inc.
 Suburban Steel of Kentucky
 Green Star Plus, LLC
 Sprigler Door Service Inc.
 Porter Paint Co
 HH Gregg Commercial Sales
 Nugent Sand & Gravel Co
 Clark County REMC
 L. Thorn Co
 The Vittitow Companies
 First Savings Bank
 Pool Man, Inc.
 Mainsource Bank
 Bennett & Bennett Ins.

December

Hinesight Properties LLC
 MetLife Home Loans
 Pella Windows & Doors
 84 Lumber
 Greenwell Services
 Affordable Exteriors
 A-1 Concrete Leveling

Fifth Third Bank
 PC Home Center
 Louisville Paving Co
 Blankenbaker & Son
 City of New Albany
 Semonin Realtors
Pro4mance Fire & Water Restoration Svc

****Names is red are New Members**

January

Tony Schrank Builders
 Thieneman Group
 Hughes Development
 Kentucky-Indiana Lumber
 Rodefer Moss & Co PLLC
 M.C. Concrete Walls

“MEMBERS” UP FOR RENEWAL

January

AG Glass & Mirror
 Blankenbaker & Son
 Classic Truss
 Harbison Development
 Hughes Development
 Kentucky-Indiana Lumber
 Lee Brick & Block
 Master Exteriors & Remodeling
 Roger Schneider Const.
 Semonin Realtors
 Watson’s of Louisville

ranty
 Airtron Heating & Air
 Boral Brick Direct
 Calumet Club
 Dave Poe Construction
 Ferguson Enterprises
 Lee Supply Company
 Signature Countertops, Inc

March

Action Overhead Door
 Bill Taylor Construction
 Caudill Drywall
 General Shale Brick
 Greenbuilt Homes

Guy Guernsey Construction
 Harrison REMC
 Hawkeye Security
 Heritage Place Development
 Houser Canter Builder
 Jeremy Loftus Const. & Eng.
 K&K Industries
 L&N Federal Credit Union
 Libs Paving
 Limeberry Lumber
 Logan Lavelle Hunt Ins.
 Lowery Siding & Guttering
 Lumley Enterprises
 Monroe Shine & Co.

Padgett Inc
 Principal Title Svc
 Reese Central Wholesale
 Snyder’s Plumbing
 Specialty Products
 The Trend Companies
 Will’z Construction

February

2-10 Home Buyer’s War-



| | | |
|-----------------|---------------------------|-----|
| Allen Schuler | ASB, LLC | 619 |
| Pat Harrison | REMAX One | 410 |
| Kenny Smith | Overview Builders | 384 |
| Greg Furnish | Furnish Contracting | 241 |
| Trent Hunt | Logan Lavelle hunt | 193 |
| Roger Harbison | Harbison Development | 188 |
| Don Thieneman | The Thieneman Group | 178 |
| Greg Longest | Gary Longest Construction | 152 |
| Billy Greenwell | Greenwell Services | 123 |
| Houser Canter | Houser Builder/Realtor | 102 |
| Tony Schrank | Tony Schrank Builder | 95 |
| Robert Osborne | RPO, Inc. | 88 |
| Mark Werncke | Werncke Construction | 89 |
| Dave Poe | Dave Poe Construction | 71 |
| Steve Smith | Overview Builders | 63 |
| Bill Burns | Aristocrat Builders | 55 |
| John Mongold | Mongold Construction | 49 |
| David Schuler | ASB, LLC | 39 |
| Bob Geswein | Harrison REMC | 28 |
| David Stemler | PC Homestores | 26 |
| Paul Miele | K-I Lumber | 26 |

**BE A BUILDER OF YOUR
ASSOCIATION!!
BE A SPIKE**

For every new member you sponsor, you earn one Spike Credit. When that member renews after his/her first year of membership, you earn another Spike Credit. Every year the member renews thereafter, you receive 1/2 Spike Credit. To retain your status as a Spike, you must earn a minimum of one Spike Credit each year until you reach 25 Spikes at which you reach Life Spike status.

Educational Classes for 2011

Feb 2nd—7 pm at Clark Co REMC—How to operate a heat pump for max comfort and min cost

Feb 9th—7 pm at Harrison Co REMC—How to operate a heat pump for max comfort and min cost

Feb 28th—PC Home Center in New Albany 9–12 Proper ventilation & installation of skylights.

March 13th—6:30 at Energy Pos of Louisville—High Perf Homes

March 14th—7 pm at Harrison REMC High Perf Homes part 1

March 15th—7 pm Harrison REMC High Perf Homes part 2



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VISIT OUR SHOWROOM IN JEFFERSONVILLE INDIANA.

Coronado Stone Products | 4306 Charlestown-Jeff Road | Jeffersonville, Indiana 47130
Phone: (812) 284-2845 | Fax: (812) 284-0012 | www.coronadostonein.com

2012 Home Expo!! Hawthorn Glen

The 2012 Home Expo will be at Hawthorn Glen this year! We would like to thank our Title Sponsor, K-I Lumber!!! We currently have 3 Corporate Sponosrs - Schuler Bauer Real Estate, Porter Paint, & Coronado Stone. 1 VIP Night Sponsor - Logan Lavelle Hunt Insurance and the Realtor Lunch Sponsor is Signature Mortgage. This show would not be possible without our Sponsors and our members who purchase ads in the Plan Book and attend our show. Thank you to all of you!!!!



BUILDING BETTER TOMORROWS

Annual Table Top

Huber Orchard & Winery

Thursday - March 15, 2012

Our annual Table Top is scheduled for Thursday, March 15, 2012 in Plantation Hall at Huber Winery in the Knobs. Space is limited to 100 Display Tables. We are taking Space Reservations now and the cost is as follows:

\$350.00 per booth space if reserved by 2/13.

\$400.00 per booth space if reserved by 2/20.

\$450.00 per booth space if reserved by 3/1. (If space is available)

Table Top Reservation

Company Name: _____

Contact Person: _____

Address: _____

Phone: _____

Number of Booth Spaces Desired: _____

Number of Dinner Reservations: _____

Members only may purchase booth spaces. **Payment is due upon reservation no exception**

Members can keep same space they had last year by notifying us immediately.

Doors open at 5:00 p.m. Builders invited as our Guests.

Booths MUST be set up by 4 pm. No one will be allowed to start set up after that.

Buffet lines will be open all night. Cost \$25.00 per person.

(Anyone attending Table Top without a reservation will be charged \$35.00)

Each Exhibitor is to bring a door prize and BUILDERS ONLY can win door prizes.

Checks for Booth Spaces should accompany this form.

Sponsorship Information

TITLE SPONSOR - \$8,000.00

- Name and/or Logo to appear on Full Color Bill Board at main gate
- Name and/or Logo to be featured on front of Plan Book
- Name and/or Logo will appear on House # signs in front of each Home
- Your Company to be featured in/on ALL brochures and printed advertising
- Your Company to have full page, full color ad on back cover of plan book
- Name and/or Logo to be featured on 2012 HomeEpo.com
- Your Company to receive up to 10 VIP Awards Night tickets
- Your Company to receive 4 Home Expo Entry Tickets
- Your Company can include their advertising affiliation with HBASI and Home Expo Title Sponsor (Limit 1 Sponsor)

CORNER SPONSORSHIP - \$3,000.00

- Name and/or Logo to appear on Full Color Individual Sign within Expo
- Name and/or Logo to be included on front of Plan Book
- Your Company to have full page, full color ad in plan book
- Name and/or Logo to appear on 2012 HomeEpo.com as a link
- Your Company to receive up to 6 VIP Awards Night tickets (unlimited)
- Your Company can include their advertising affiliation with HBASI and Home Expo Sponsor (unlimited)

ASSOCIATE SPONSORSHIP - \$1,500.00

- Name and/or Logo to appear on Sponsor Sign within Expo
- Name and/or Logo to be included on Sponsor Page in Plan Book
- Name and/or Logo to be featured on 2012 HomeEpo.com
- Your Company to receive up to 4 VIP Awards Night tickets
- Your Company to receive 4 Home Expo Entry tickets (unlimited)

VIP AWARDS NIGHT SPONSOR - \$3,000.00

- Name and/or Logo to appear on Full Color Individual Sign within Expo
- Name and/or Logo to be included on Sponsorship Page
- Name and/or Logo to be featured on 2012 HomeEpo.com
- Your Company to receive up to 10 VIP Awards Night tickets
- Your Company to receive 10 Home Expo Entry Tickets
- Your Company to receive up to 5 minutes of speech time at VIP Awards Night
- Your Company to announce and hand out half of the Awards VIP Awards Night (Limit 2 Non-Competitive Sponsors)

REALTOR LUNCHEON SPONSOR - \$3,000.00

- This is a Realtor Only Event (Limit 1 Sponsor)
- Name and/or Logo to appear on Full Color Individual Sign within Expo
- Name and/or Logo to be included on Sponsorship Page
- Name and/or Logo to be featured on 2012 HomeEpo.com
- Your Company to receive up to 4 VIP Awards Night tickets
- Your Company to receive 4 Home Expo Entry Tickets
- HBASI will take care of catering & invitations.

2011 PLAN BOOK ADVERTISING

| | |
|---------------------------------|------------------|
| • *2 Page Centerfold | \$2,000.00--SOLD |
| • *Full Page Front/Inside Cover | \$1,200.00 |
| • *Full Page Back/Inside Cover | \$1,200.00 |
| • Full Page Inside Book | \$900.00 |
| • 1/2 Page Inside Book | \$500.00 |
| • 1/4 Page Inside Book | \$350.00 |
| • Business Card | \$275.00 |

To order your sponsorship, please complete the form below and return it to the HBASI office. Limited Sponsorships are available on a first come, first served basis. This Sponsorship Order Form will be considered the sales contract. The 2012 Plan Book will be in full color. We will need all ads available by Friday April 6, 2012, ads need to come to us **PRINT READY**. We do not have the capability to create or alter ads this year. The book is being set up in house and being sent to the printer "print ready" so please make sure your ads are ready when they are sent to us. Past due balances may be subject to \$25.00 per month late fee. We accept VISA, MasterCard & American Express.

Company Name: _____
 Sponsorship/Ad Type: _____
 Signature: _____
 Email: _____
 Date: _____
 \$ Amount: _____

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HAWTHORN GLEN

WWW.HAWTHORNGLEN.NET



There was a time in the not too distant past when you could send your children on a quick errand to the store around the corner, when the neighborhood was a safe and uplifting place for people of all ages.



When there was a park at the end of the street, when privacy and boundaries coexisted among neighbors, when the place where you lived was more than just a house. That time has come again in Hawthorn Glen.



2012 Home Expo

For questions, please contact:
 Phone: 812-280-1600
 E-mail: info@HBASI@insightbb.com
 Or visit hbasi.net for printable information and printable contracts